415-521-4621 elijah@elijahmanning.com Charleston, South Carolina

## **PROFESSIONAL SUMMARY**

Dynamic Content Marketer with over one year of experience in content creation and social media strategy. Expert in Microsoft Office platforms.

## **WORK HISTORY**

Solar Development Associate, Alder Energy Systems, Jan 2025 - Current, Charleston, SC

- Increased first-attempt outreach response rate by 20%.
- Increased second-attempt response rate by 15%.
- Secured commitments on 6 distinct site control leases, valued at approximately \$30 million.
- Secured 10 letters of intent.

Case Planner, Graham Windham, May 2024 - Jan 2025, Brooklyn, NY, www.grahamwindham.org

- Achieved permanent unification between 3 distinct children and their families.
- Coordinated over 20 assessments and psychological treatments.
- Achieved "reasonable efforts" verdict in all 22 court hearings across 12 different cases.
- Rapidly solved various crises including instances of missing children, attempted assault, and other life-threatening situations.

Crisis Hotline Volunteer, Samaritans NYC, Apr 2024 - Aug 2024, New York, NY,

https://samaritansnyc.org/

- Assessed over 100 callers.
- Resolved 5 high-risk scenarios.

Script Writer, MagnatesMedia, Dec 2023 - Mar 2024, New York, , NY, https://www.steiner.edu

- Drove over 200,000 views.
- Increased overall brand awareness by 4%.

Marketing Associate, Artiphany, May 2023 - Dec 2023, Remote, https://www.artiphany.com/

- Increased overall brand awareness by 6% through email and social media outreach.
- Exceeded fundraising goal of new product by 200%.
- Drove over 20,000 product views through collaboration with various content creators.

Marketing and Sales Intern, Countable, Jun 2021 - Jul 2021, Virtual , https://www.countable.com/

- Increased outreach response rate by over 5%.
- Produced 12 original email outreach templates used by marketing and sales team.
- Created a comprehensive set of onboarding documents used to train over 6 new employees.

#### **EDUCATION**

Bachelor of Arts, English, Concentration In Creative Writing, Magna Cum Laude **Kenyon College** - Gambier , OH

May 2023

## **CERTIFICATIONS AND TRAINING**

# Samaritans Hotline Training - New York, NY

6-month program teaching crisis communication, active listening, and risk assessment.